



Business Advisor (Lending): Bonnyville, Alberta

You have a passion for small business.

You have formal Business education and lending experience.

You a good listener that makes you able to identify entrepreneurs' initial business needs.

You a natural-born coach.

You have owned your own business.

You love making presentations.

You live within commutable distance to Bonnyville, Alberta.

If these points describe you... we should talk. You might just be the ideal candidate for our full-time Business Advisor position at **Community Futures Lakeland!** Reporting to the General Manager, the Business Advisor attracts, coaches, manages and guides loan and business development clients to success. The Business Advisor is responsible for all aspects of commercial lending, growth of the loan portfolio, collections, business counselling, and assessing feasibility of client business ideas/proposals/plans.

Community Futures Lakeland is a community-driven, non-profit organization staffed by business professionals and guided by a volunteer Board of Directors. We provide a wide range of small business services and management tools for people wanting to start, expand, franchise or sell a business. This position is located in Bonnyville, Alberta with a regional coverage area that includes Ardmore, Bonnyville, Cherry Grove, Cold Lake, Fort Kent, Frog Lake, Glendon and a number of other hamlets and villages throughout the region.

The winning candidate will have:

- A business or related degree
- Banking / lending experience
- Entrepreneurial experience / business ownership background
- A proven history of customer service, business coaching, sales / marketing and project leadership skills.

Our Business Advisor should also have experience with:

- Collections and bankruptcy
- Understanding of small business
- Business counselling and research skills
- Interviewing/listening skills
- Customer and interpersonal skills
- Marketing and promotion skills
- Presentation skills

If you think you're a strong candidate for this role, please tell us why and what your remuneration requirements are. Although this competition will remain open until a suitable candidate is found, we will not be accepting applications after November 30, 2020 – 4:30 pm. Candidate selection will begin after this time.

We thank all applicants for considering this exciting opportunity with Community Futures Lakeland. We advise that only those candidates selected for interview will be contacted. Community Futures is committed to attracting, engaging and developing a diverse and inclusive workforce. As well, your privacy is important to us – please rest assured that all applications will remain confidential at all times. We do not retain candidate profiles or resumes.